

#### **PASO NORTE PIPELINE**



#### **ELECTRIC POWER MARKET**



### NATURAL GAS TRANSMISSION AND ELECTRICAL GENERATION INFRASTRUCTURE





#### CHIHUAHUA, CHIHUAHUA FEBRUARY 2018

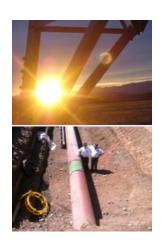






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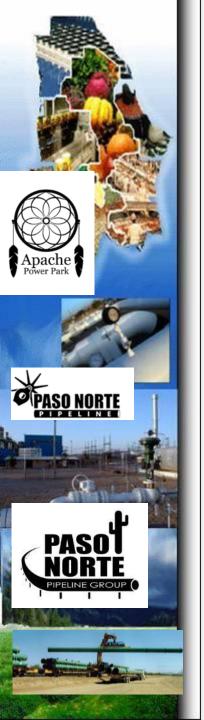




#### **OPPORTUNITY OVERVIEW**

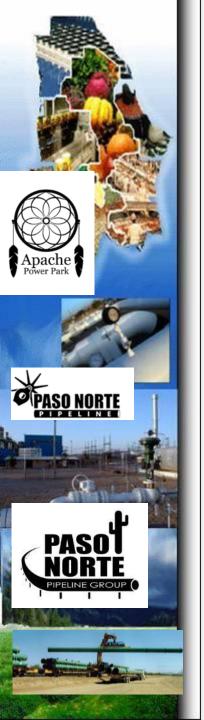
Generate electricity at competitive prices for the new Mexican Wholesale Electric Market taking advantage of competitive and specialized infrastructure and low cost shale natural gas from the U.S.A.



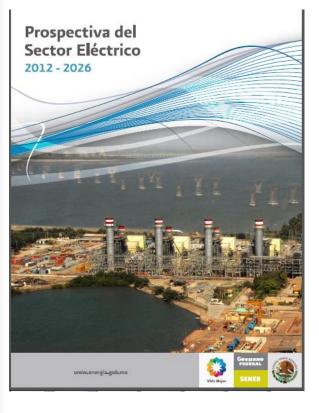




# ELECTRIC POWER GENERATION TRENDS IN MEXICO



#### NEW ENERGY LAWS, ENCOURAGE PRIVATE SECTOR PARTICIPATION IN GENERATING ELECTRICITY



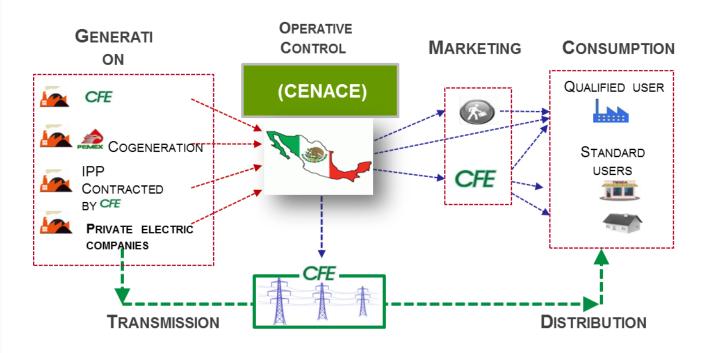


In December 2013 the Mexican Congress approved new energy reform allowing private companies to generate power and sell directly to qualified customers and the CFE.

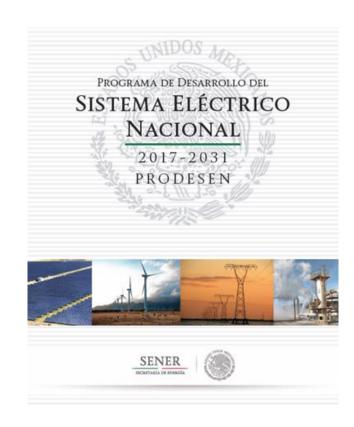
http://reformas.gob.mx/en/



#### The new Wholesale Electric Market is now in operation







### **ELECTRIC POWER PROJECTIONS 2017-2031**



## Increased demand for electricity in Mexico

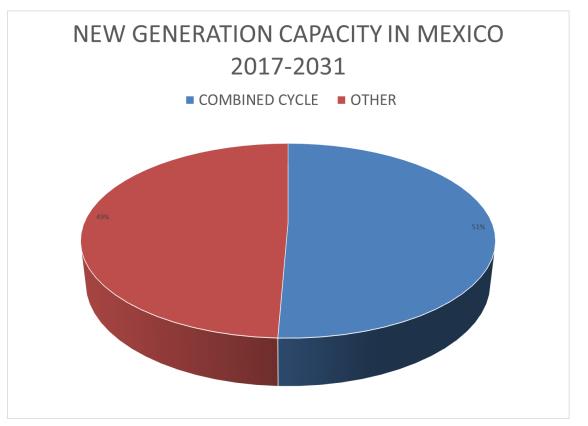
Mexico need to develop 40,000 megawatts in the following 15 years







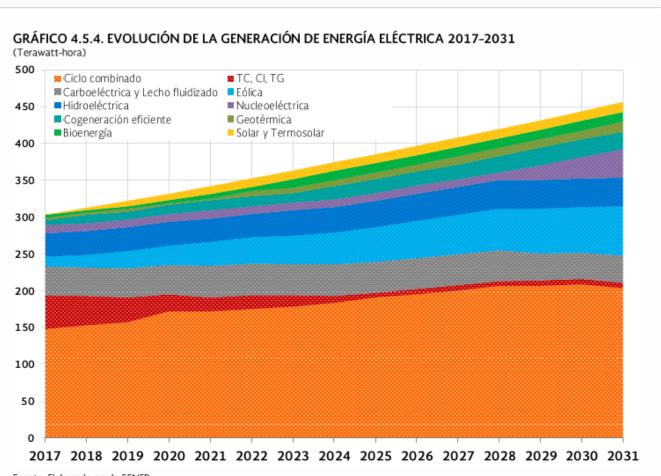
## The Mexican Electric Power Generation capacity must be increased by 39,758 Megawatts form 2017 to 2031



20,138 Mega watts will be generated by combined cycle technology



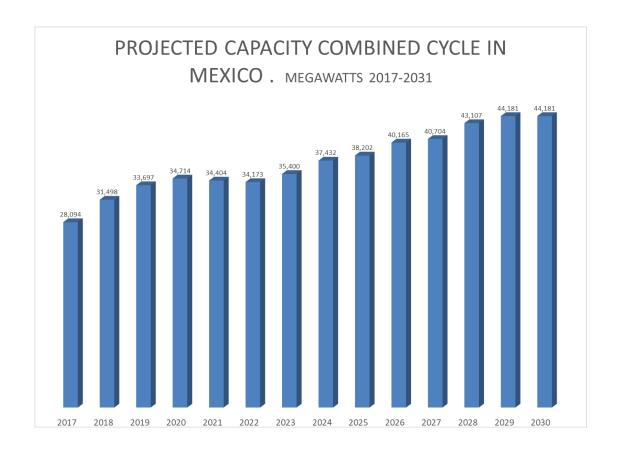
## Combined cycle will be the most important technology in Power Generation in Mexico.



Fuente: Elaborado por la SENER.



#### Combined cycle power plants will grow from 27,274 Mwatts to 44,181 Mwatts

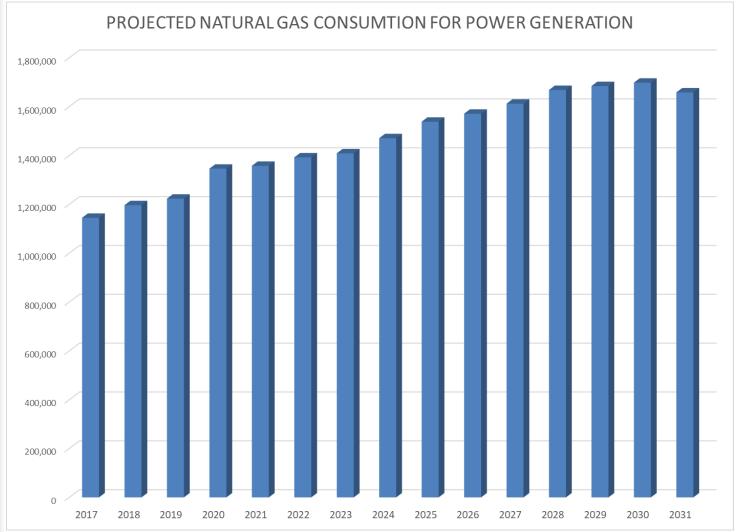


Based on a typical 450 Mw plant, Mexico need to build 45 new combined cycle power plants

Source: PRODESEN 2017-2031



### Natura gas demand for Power Generation will grow 44%



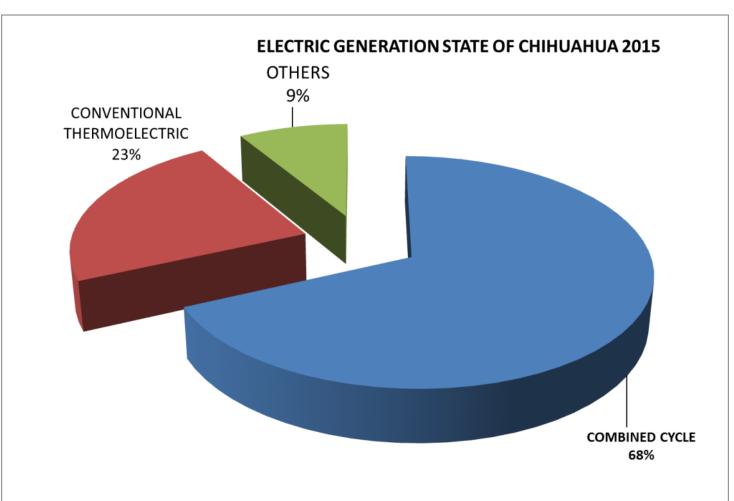




### POWER GENERATION IN CHIHUAHUA



### The state of Chihuahua is generating now 2,768 Megawatts





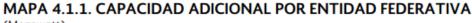
### Power generation in Chihuahua is concentrated in two Power Parks developed by CFE





## The power generation in Chihuahua is projected to grow by 3740 Megawatts from 2015 to 2029

New projected generating capacity by state







### COMBINED CYCLE ENERGY DEVELOPMENT IN MEXICO



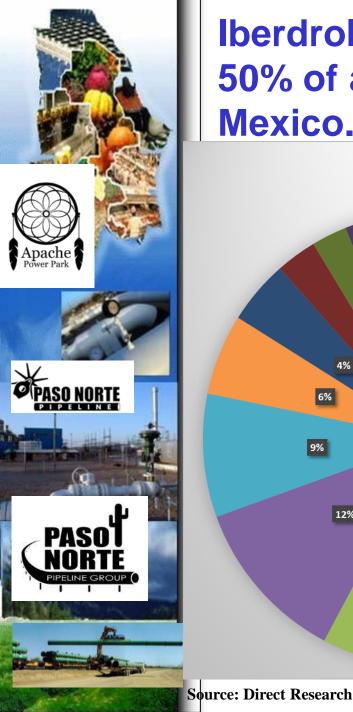
Mexico has a 17,249 MW combined cycle energy capacity, which is produced by private companies under contracts with CFE

#### **Power Generation Summary. COMBINED CICLE**

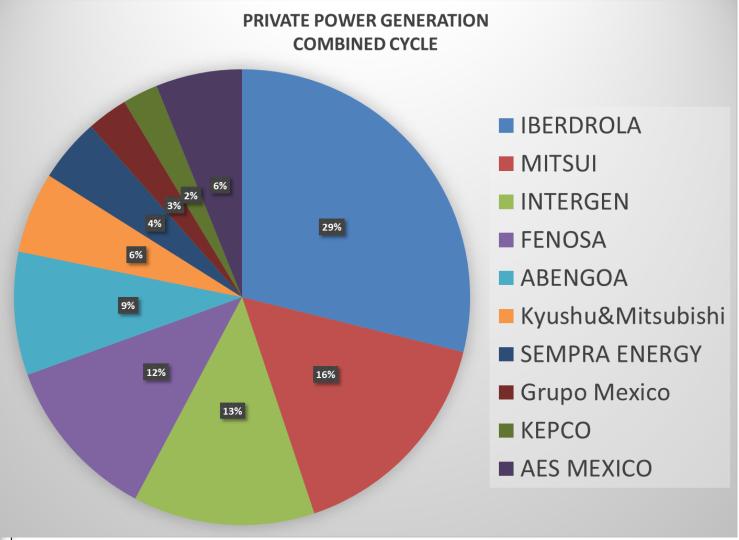
**Natural Gas. Combined Cycle Power Plants** 

Company	Technology	Number of Power Plants	Capacity MW	Production Share %	
IBERDROLA	Combined Cycle	6	4,981	29%	
MITSUI	Combined Cycle	6	2,758	16%	
INTERGEN	Combined Cycle	4	2,223	13%	
FENOSA	Combined Cycle	5	2,020	12%	
ABENGOA	Combined Cycle	4	1,509	9%	
Kyushu&Mitsubishi	Combined Cycle	2	990	6%	
SEMPRA ENERGY	Combined Cycle	2	780	5%	
Grupo Mexico	Combined Cycle	2	500	3%	
KEPCO	Combined Cycle	1	433	3%	
AES MEXICO	Combined Cycle	3	1,055	6%	
	Total	32	17,249	100%	

Source:



## Iberdrola and Mitsui produce nearly 50% of all the combined cycle energy in Mexico.





## In 2015 five new combined cycle power plants where bid by CFE with a combined capacity of 4 thousand MW.

Companies that won the 2015 CFE bid for the construction of Thermoelectric plants.

Ш	Company	Thermoelectric plant	State	Date	Millions USD	MW
	elecnor	CC Empalme II	Sonora	8-Oct-15	400	790
   	BENGOA	CC Norte III	Chihuahua	9-Jan-15	1,500	924
2	\$ SENER	Empalme I	Sonora	31-Mar-15	477	770
I I	cobra	Valle de México	Edo. México	19-mayo. 2015	425	615
	BERDROLA	Noreste	Nuevo Léon	22-Sep-15	374	850
				Total	3,176	3,949

Source:



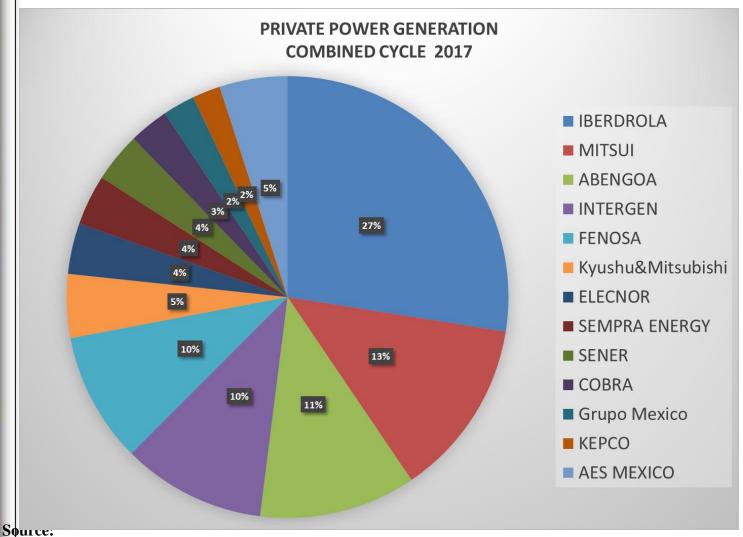
## 21,000 MW production from private companies is estimated in Mexico, under contracts with CFE

COMBINED CYCLE TOTAL. FUTURE SITUATION							
IBERDROLA	5,831	28%	7				
MITSUI	2,758	13%	6				
ABENGOA	2,433	11%	5				
INTERGEN	2,223	10%	4				
FENOSA	2,020	10%	5				
Kyushu&Mitsubishi	990	5%	2				
ELECNOR	790	4%	1				
SEMPRA ENERGY	780	4%	2				
SENER	770	4%	1				
COBRA	615	3%	1				
Grupo Mexico	500	2%	2				
KEPCO	433	2%	1				
AES MEXICO	1,055	5%	3				
TOTAL	21,198	100%	40				

Source: Direct Research



# Iberdrola, Mitsui and Abengoa will produce more then 50% of the combined cycle energy in México.



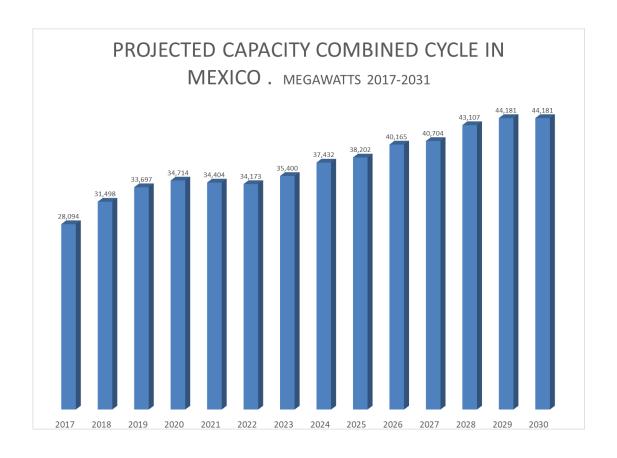


## Location of 40 combined cycle energy power plants by 2017.





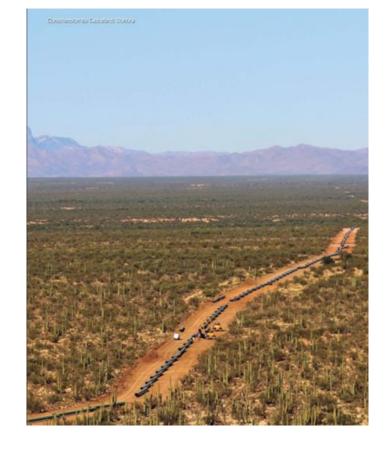
#### Combined cycle power plants will grow from 27,274 Mwatts to 44,181 Mwatts



Based on a typical 450 Mw plant, Mexico need to build 45 new combined cycle power plants

Source: PRODESEN 2017-2031





### **COMPETITIVE ENVIRONMENT**



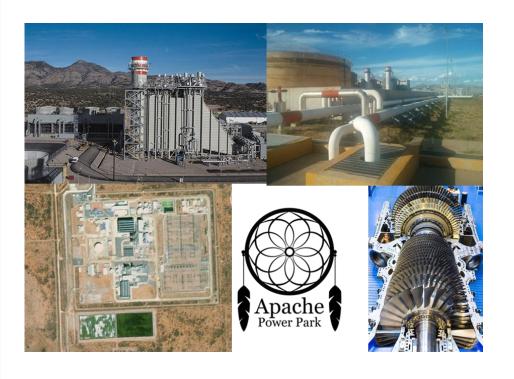
#### Combined Cycle Power Generation in Mexico will depend on key elements

- LONG TERM SUPPLY OF NATURAL GAS
- COMPETITIVE PRICE OF NATURAL GAS
  - COMPETITIVE PRICE OF TRANSPORTATION OF NATURAL GAS
    - AVAILABILITY OF BASIC INFRASTRUCTURE
  - ELECTRIC POWER TRANSMISSION LINES



The Apache Power Park and the Paso Norte Pipeline are planned to provide these advantages.





#### **APACHE POWER PARK**

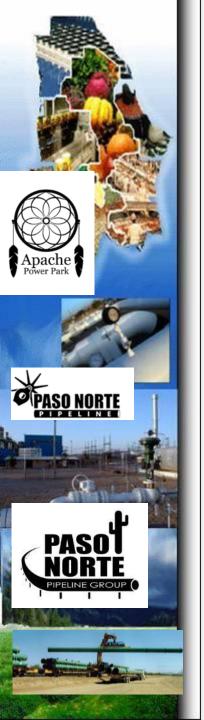


#### **APACHE POWER PARK**

- Is a Private industrial site that will be designed with the support of the technical department of CFE that has identified the sites for all new power plants in North and Northwest Mexico
- The park will be oriented to receive different Power Plants from different generators in an planned environment
- The Park will be supplied with natural gas from the Paso Norte Pipeline.
- The park is estimated to generate up to 1,200 Megawatts in 5 years to supply the General and Wholesale Mexican Electric Market

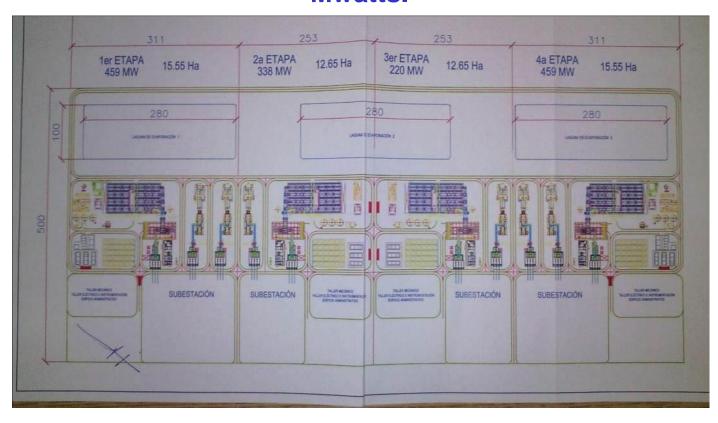






#### Preliminary design of the Apache Power Park

Four Power Plants with a global capacity of 1,476 Mwatts.



Preliminary design developed by CFE



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